

8. CIAM Treasurer's Report

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8.1 CIAM 2011 Budget

- This is the first time the CIAM Budget appears in the new format (see the attached table) containing the final statement for 2011, the last year approved budget for 2012 and the draft budget for 2013.

The official Excel document contains three jointed spreadsheets, one for the incomes, one for the expenditures and a summary sheet. The attached table shows the summary sheet. Both the income and expenditure sheet contains much more items than before, but the high majority are not applicable for CIAM. The contrary, it is hard to insert such expenses like the CIAM scholarship, trophy repair and others. Besides this, the costs of CIAM officers, is just one line instead of our previous seven items. The item descriptions are protected, therefore, can not be tailored to fit to our specialities and the majority of the lines filled with zeros.

This way the scholarship appears as exceptional cost, the reserves contains the trophy repair, shipments and the others.

- The detailed final CIAM 2011 budget statement shows the following balance data, which are not included in the attached official report sheets:

Opening balance as of January 1, 2011:	EUR 44 859
Closing balance as of December 31, 2011:	EUR 42 634
Net movement:	EUR -2 225

(See also the graph on the next page for the basic budget details from 2001 to 2011.)
The net movement turned from the budgeted EUR -7050 to only -2225 mainly because of the higher income from the sanction fees from the higher number of events.

As it happens usually, some budgeted costs will appear only in 2012 and some not budgeted items appeared in 2011. The bank charges are still not covered in some cases by the originators.

Progress with the pending financial items at the end of year 2011:

- Incomes were underway by credit cards, all are credited by know for 2011.
 - The six unpaid FAI championship medal invoices are all paid by now, the amounts appears in the 2011 detailed final statement.
- Sanction fees (including EuroTour events)

The payment situation was quite the same as usual. The majority of the sanction fees arrived in time, some were again late or not fully paid, or information was missing, or the transferred amount was not right (less or even higher). Registered but not paid events are not appearing on the calendar (that is an automatic function of the calendar database). That concerns for the EuroTour events as well. Some sanction fees arrived only early this year.

I have got the forms for 26 EuroTour events in three sets. The first was within the normal deadline. In January the second set of EuroTour event forms were handled, in March a small third set as well. Since 2007 these events are handled within the normal procedure apart from the facts that the forms are not passing the NACs concerned but through me instead (as the Bureau accepted before) and the three months gap can not be kept in case of some early contests in the year, but this year it was not the case. The present procedure is wrking smoothly now.

- Payments of medals

The medal payment situation in 2011 was worst than ever. The office issued 10 invoices to the organizers (mainly in April at the Plenary, the latest in July), but only 4 of them were paid at the time of the December Bureau meeting. After warning actions by now all the missing payments are settled.: (AUS CHF 700, CHN CHF 700, POL CHF 3365, SRB 2xCHF 700 and USA CHF 700).

As we had no definite deadline for the medal payments, I proposed to set one. A deadline of 30 days before the championship was accepted by the Bureau. I have

asked the FAI office this deadline to appear on the invoices. I was informed today, the invoices to be distributed at the plenary contains 30 days deadline from now.

8.2 CIAM 2012 Budget

There are not much movement yet in the 2012 budget, late sanction fees arrived and payments happened for the president's travel and trophy repair.

8.3 CIAM 2013 Budget Proposal

The draft 2013 budget can also be seen in the attached table – see the last column.

8.4 Status of CIAM medals

There is about 200 pieces of CIAM World Cup medals on stock in the FAI office and covers the need for about 7-8 years. The stock of Aeromodelling Gold medal contains 28 pieces that covers at least 28 years.

Remarks: The item descriptions are not always expressing their CIAM concerned contents, therefore remarks are given at the end of these lines if necessary.

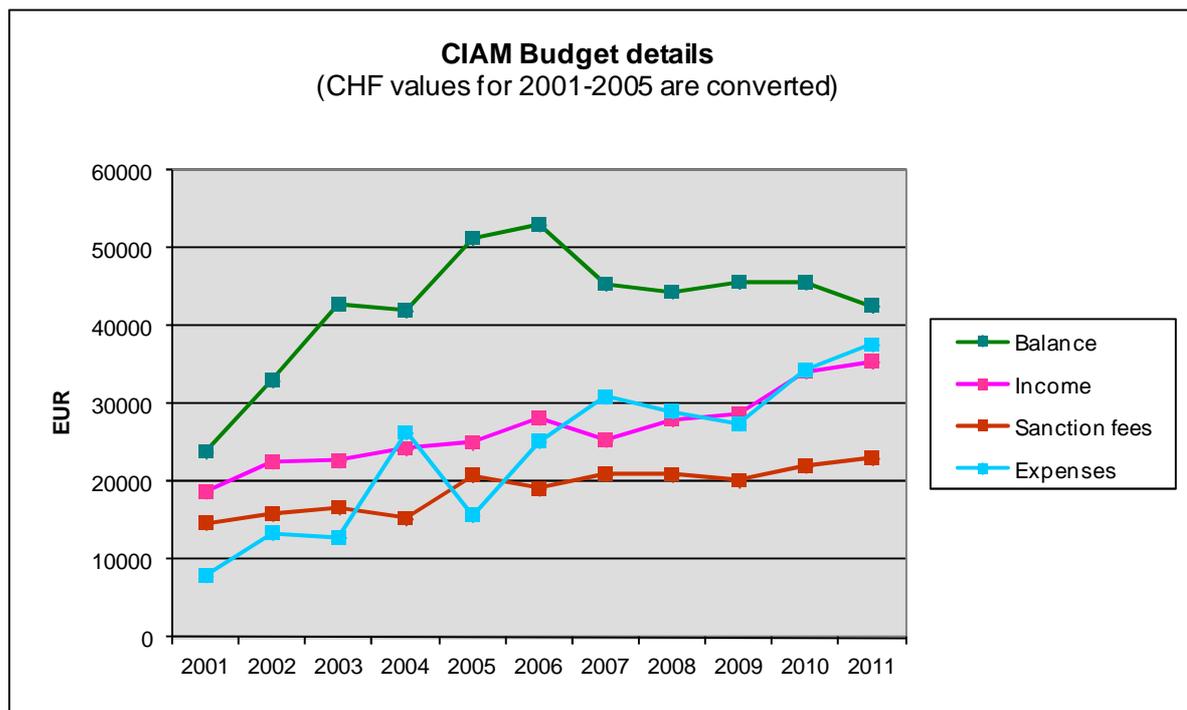
In addition a breakdown is also attached according to our usual practice to help the better understanding.

April 18, 2012

Andras REE
CIAM Treasurer

Attachments: Basic Budget Details – 2001-2011 (graph)
Final Statement, Budget 2012, Draft Budget 2013 (in one spreadsheet)
Breakdown of Reimbursments (item ASC Plenaries, Meetings & WGs)

BASIC BUDGET DETAILS – 2001-2011



FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2012

Name of Commission : CIAM		ACTUAL	BUDGET	BUDGET	
Currency : EUR		2011	2012	2013	
INCOME :					
1.	TOTAL INCOME	35 458	33 850	34 550	
1,1	Income from Members	0	0	0	
	Subscriptions	0	0	0	
	Arrears Subscriptions	0	0	0	
1,2	Competition Revenues	35 458	33 850	34 550	
	Sanction Fee - WAG	0	0	0	
	Sanction Fee - World Champ	3 800	4 000	4 000	
	Sanction Fee - Continental Champ	1 800	2 100	1 800	
	Sanction Fee - ASC Challenge	17 461	15 900	16 500	Internationals
	Host City Fee - World Series	0	0	0	
	Sale of Championship Medals	12 292	11 500	12 000	
	Other: Protest Fees, Online Contest	105	350	250	
1,3	Commercial Revenues	0	0	0	
	Merchandising (Textile, badges, pin's etc ...)	0	0	0	
	Sponsors (Incl Value-In-Kind - VIK)	0	0	0	
	TV / Media Rights	0	0	0	
	Licensing - Royalties (Incl Equipment)	0	0	0	
	Donations	0	0	0	
1,4	Financial Income	0	0	0	
1,5	Other Income	0	0	0	
EXPENDITURES					
2	TOTAL EXPENDITURE	37 683	38 800	39800	
2,1	Administration Expenses	0	0	0	
	Salaries & Social Charges	0	0	0	
	Staff Expenses	0	0	0	
	General Administration	0	0	0	
	Management Fees	0	0	0	
	Depreciation	0	0	0	
	Special Projects	0	0	0	
2,2	Operating Expenses	33 829	32 700	35 200	
	General Conference + NAC Meeting	0	0	0	
	Executive Board + ASCP	0	0	0	
	ASC Plenaries, Meetings & WGs	15 769	16 250	17 200	Reimbursments
	Expert Groups	0	0	0	
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0	
	WAG - World Air Games	0	0	0	
	World Games & other Multi-Sports Events	0	0	0	
	FAI - World Championships	7 160	6 900	7 000	WCh medals
	FAI - Continental Championships	10 900	9 550	11 000	CCh medals
	FAI - World Series	0	0	0	
	FAI - ASC Challenges	0	0	0	
	Other Events	0	0	0	
	Development Programs	0	0	0	
2,3	Marketing / Communication	1 405	1 700	1 600	
	Merchandising	0	0	0	
	Performance Awards & Diplomas	0	0	0	
	Subscriptions to Associations	0	0	0	
	Printing / Advertising / News	1 405	1 700	1 600	CIAM Flyer
	Graphic Design	0	0	0	
	Public Relations	0	0	0	
	TV Production	0	0	0	
2,4	Financial Costs	0	0	0	
	Bank Charges	0	0	0	
	Investment Management Charges	0	0	0	
	Interest on Bank Loan (MSI Office)	0	0	0	
	VAT non recoverable	0	0	0	
2,5	Others	2 449	4 400	3 000	
	Reserves	449	2 400	1 000	Trophy repair
	Exceptional Charges	2 000	2 000	2 000	Scholarship
	Loss on Debtors	0	0	0	
	Net movement:	-2 225	-4 950	-5 250	

Breakdown of Travel & Admin. Reimbursements
(item ASC Plenaries, Meetings & WGs)

Item	Budget 2011	Actual 2011	Budget 2012	Actual 2012	Budget 2013	Actual 2013
President	4 300	5 369	4 500		5 000	
Secretary	500		500		600	
Technical Secretary	1 600	1 355	1 600		1 500	
Bureau members (part.ial)	4 500	4 271	3 900		4 200	
Media Liaison Officer	900	872	900		900	
Education SC Chairman	800	1 054	950		1 000	
Assistant to secretaries	2 100	2 231	1 900		2 000	
Total :	14 700	15 153	14 250	0	15 200	0

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